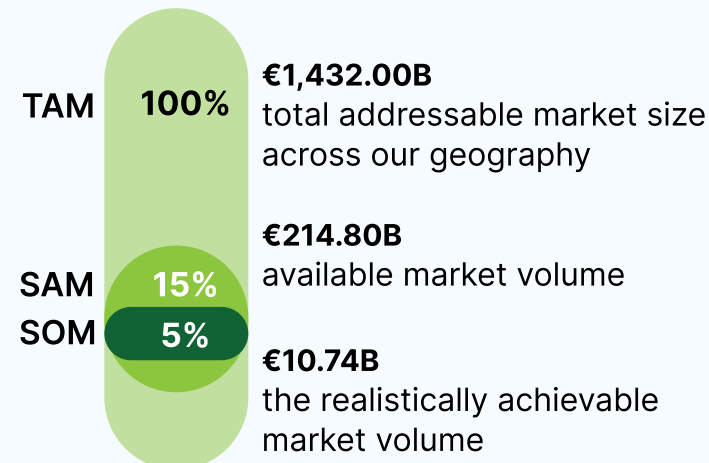


1. About the market

The B2B e-commerce market is growing **at 20.2% per year**



2. About the product

High degree of product readiness

- ✓ MVP published: <https://toretail.com>
- ✓ B2B logic of the platform operation has been implemented
- ✓ The product is ready for scaling

UTP

- Advanced AI automation
- Support for crypto payments
- Secure transaction via blockchain escrow and smart contracts

Revenue model

- Internal services of the platform
- External services: online representation (export), logistics, secure transactions (fintech), etc.

3. About investments

Project: venture
Round: Pre-seed

Investment amount **€350K** (from €30K)

The transferred share is **15%**

Planned capitalization for 2030: **€10B**



5. About the team



Denis Blinnikov
Founder & CEO

20 years of work with FMCG suppliers. Participation in the launch of METRO c&c in the CIS. Export of FMCG goods to the EU, CIS and other countries.



Andrey Kolpakov
CTO

17 years of experience in e-com, digital health, enterprise B2B and AI/ML. High-load projects with over 100 million MAU. Stanford University

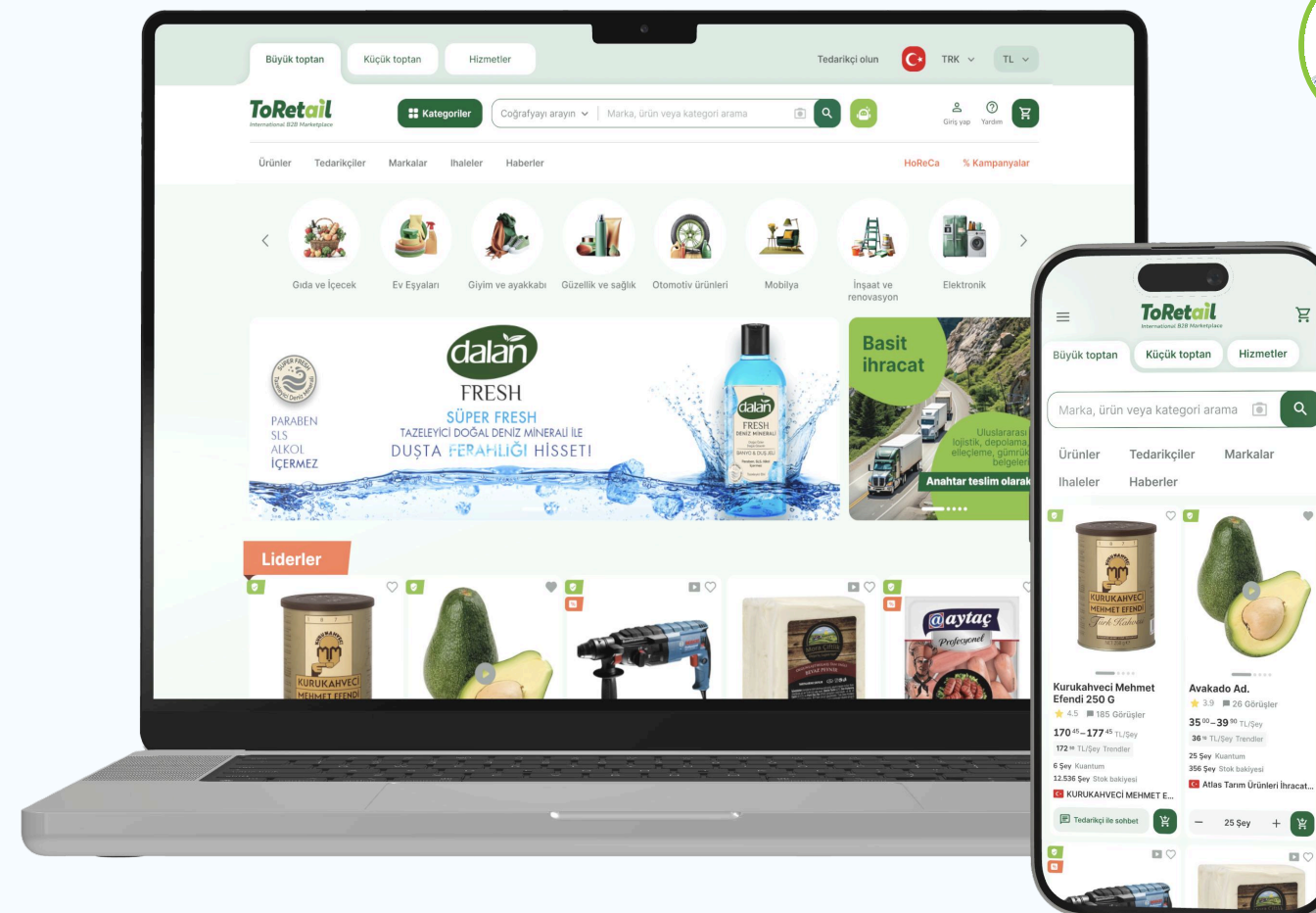


Tatiana Lund
CMO

17 years in b2b marketing, strategic marketing, digital marketing, marketplaces. Stockholm School of Economics (EMBA)

4. About plans

- Become the #1 B2B platform in expansion geography
- Geography: MENA, EU, UK, CIS
- To create the most secure and technologically advanced B2B platform



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